

Product Engineer Job Description

San Francisco based company specialized in audio conferencing and interpretation seeks positive, energetic, highly organized individual for full-time, product engineer position.

Daily duties include:

- Selling solutions to facilities and organizations
- Ability to work independently and in a team environment
- Basic understanding of technology
- Excellent communication skills
- Intense desire to be successful
- Strong PC skills Excel/ Outlook/Word
- Build/maintain client relationships
- Positive, get-it-done attitude

Specialized Duties include:

- Demonstrations for the clients
- Preparing product spec sheets, application notes, block diagrams
- Supporting reps with technical questions, documentations, pricing, demo sets, and newsletter
- Traveling with reps in the east coast
- Assist with market research, trade shows, and events

Requirements:

- Immaculate written and spoken English.
- Strong Microsoft Office® skills – Word®, Excel®, etc.
- Cheerful, polite, and professional, with “ everybody–does–everything” in small company attitude.
- Advanced problem–solving skills with the ability to work under general guidance and supervision
- Excellent client and customer service orientation
- Bachelor's degree or equivalent years' experience

Quotes, proposals, and inside sales support:

- Work with sales and engineering team to prepare quotations and proposals for projects located across the US, and Canada
- Prepare and manage client contracts
- Maintain sales lead database
- Follow up with trade show leads with email, newsletter, and phone calls

This is a full time position Mon–Fri, 8am–5pm, traveling required

We offer a competitive salary and benefits package including medical insurance.

Salary depends on experience. We are looking for a long–term association with a candidate that thrives in Media Vision USA’ s culture of sincere personal relationships and an uncompromising commitment to superior service and customer support backed by the finest offering of product and service in the industry.

Please send cover letter and resume with salary requirements to info@mediavision-usa.com or submit via fax: 415.391.9192